

Mr Andrew Jones Managing Director Xel Training & Development 6 Church Row Chambers Franklands Longton Preston Lancashire PR4 5PN

Dear Andrew

As a leading supplier of speciality materials to the Contact and Intra Ocular Lens industry, Contamac is driven to provide the highest level of products and services to its industry. Sales is too often overlooked as a profession and as a result finding individuals with the required skill sets to meet the needs of our business is a challenge.

The concept of professional short programmes in Sales and Marketing is something of real value to industry and individuals looking for a career in sales. The ability to link this successfully with industry really could provide opportunities to start or re-invent peoples careers in the coming years.

Contamac looks forward to supporting this unique initiative with Xel Sales and Marketing Business School.

Yours sincerely

Robert McGregor Director



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